ACROECONOTIC FOR ASIA AND TH

The Chartered Institute of Logistics and Transport

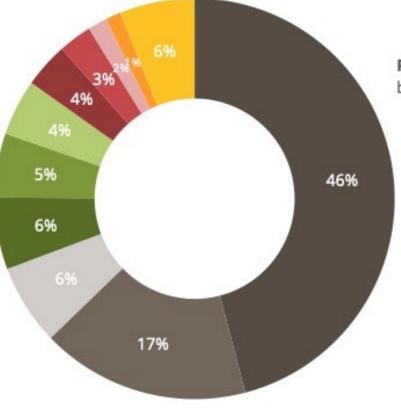
CONTENTS

- Introduction
- Covid-19 global economic shock
- Post-pandemic new normal & economic recovery
- Russian invasion of Ukraine
- China 2nd wave lockdowns
- > Asia-Pacific: vibrant region with growth
- Geopolitical landscape & economic reality
- > Trade, economic diplomacy & collaboration opportunities
- International cocoa trade, supply chain
 - challenges & opportunities

GLOBAL COCOA INDUSTRY - INTRODUCTION







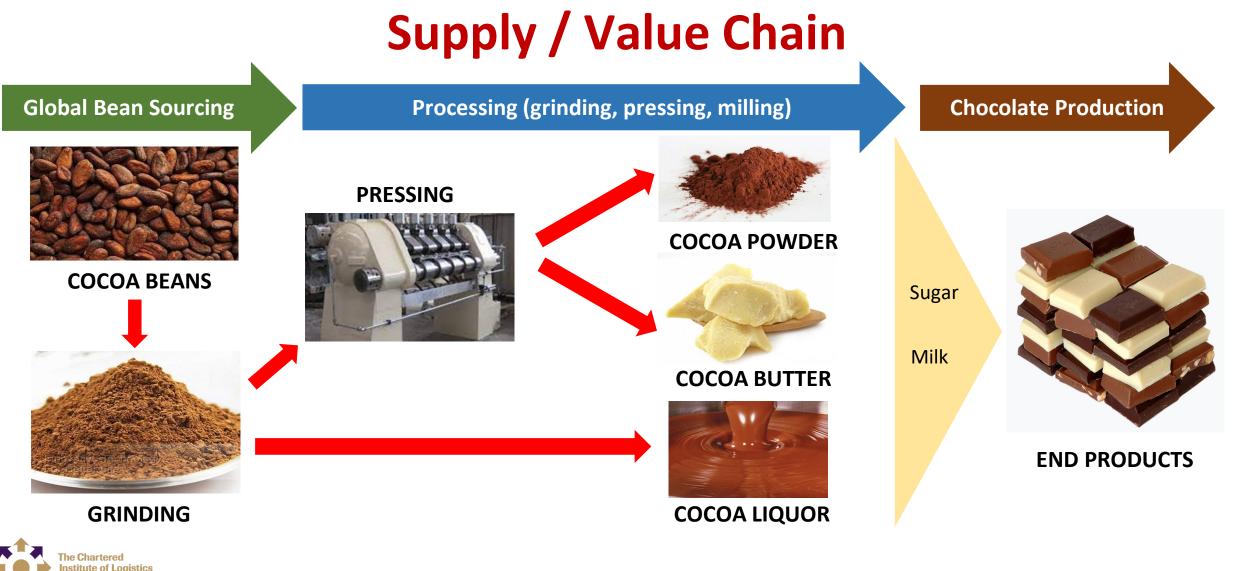
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Production of cocoa beans by country in %

- Côte-d'Ivoire
- Ghana
- Ecuador
- Cameroon
- Nigeria
- Indonesia
- Brazil
- Peru
- Dominican Republic
- Colombia
- Rest of world
- Source: ICCO 2019



GLOBAL COCOA INDUSTRY - INTRODUCTION



nd Transport



Global Lockdown



FIRST TIME IN HUMAN HISTORY More than half the world in lockdown



Production/Manufacturing Shutdown



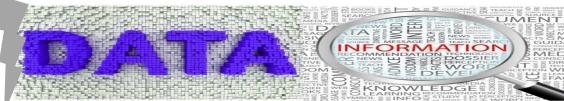
Unprecedented Massive Shocks







INFORMATION FLOW





International Trade Disruptions





- Chaotic, volatile supply chains
- Air and sea freight shortages
- Astronomical freight rates



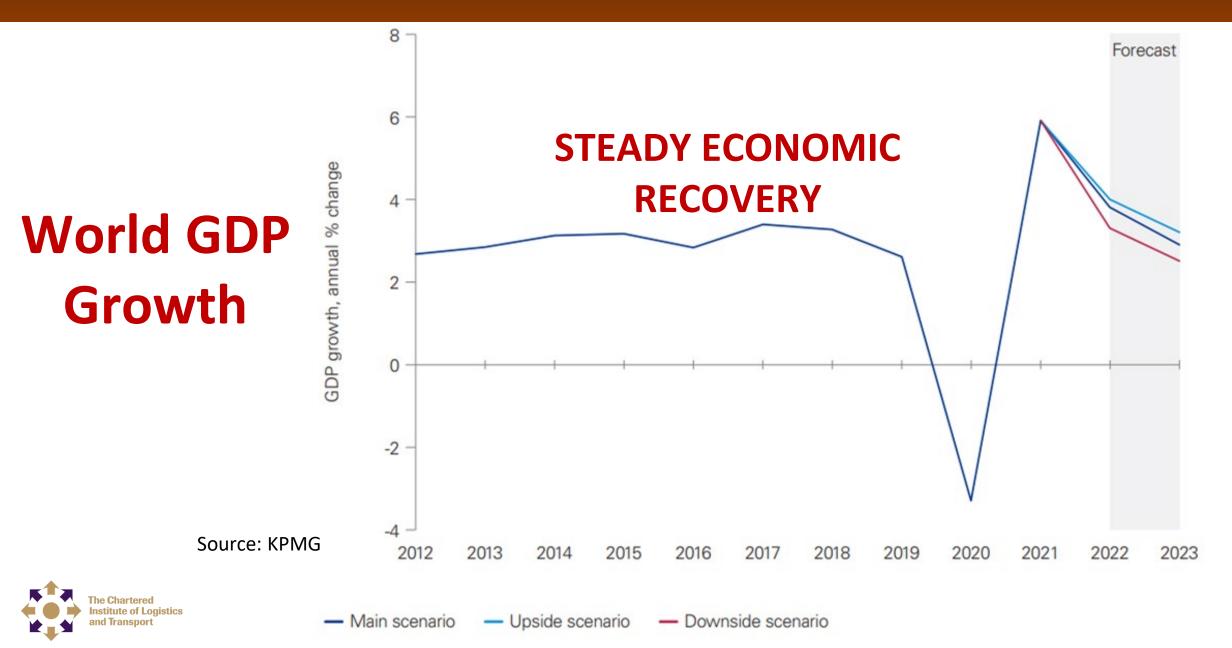
Upheaval of Lives & Livelihoods



- Job losses
- Food & supplies shortage
- Massive Government bailouts
- Crisis budgets



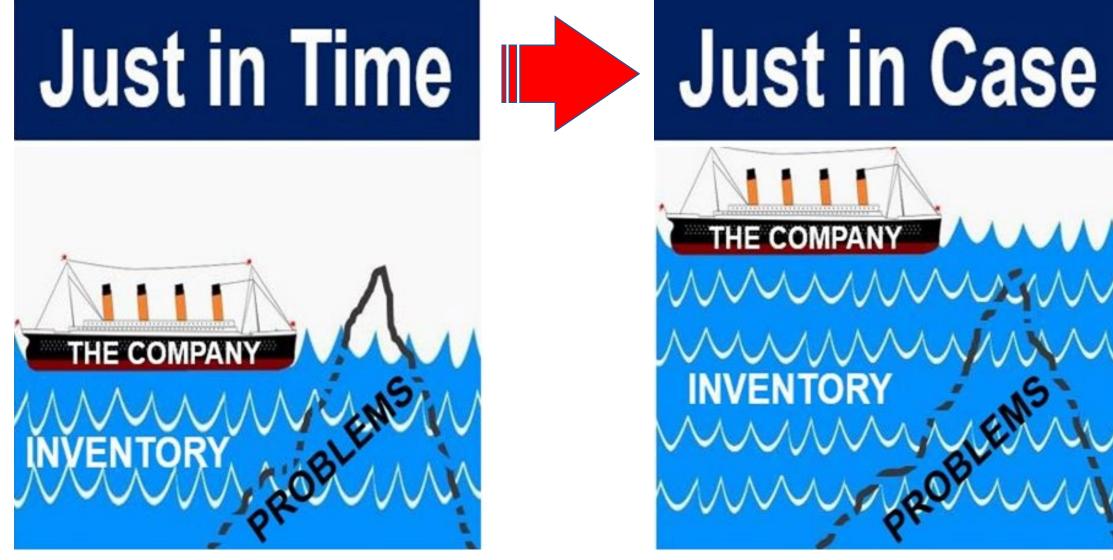




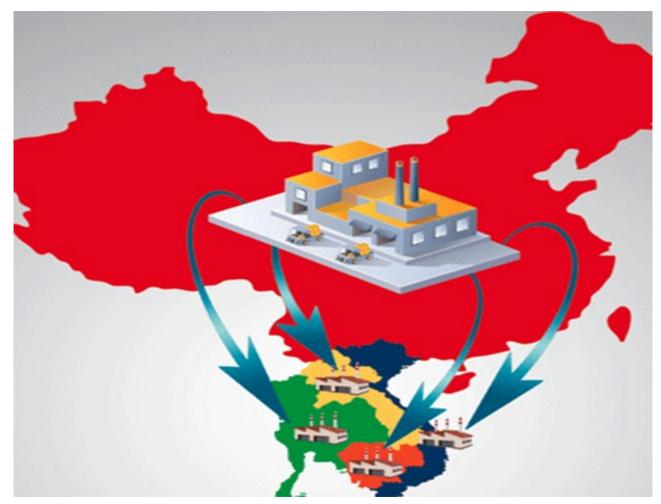
ON-SHORING & FRIEND-SHORING







CHINA PLUS





Production & Supply Chain Diversification

WTO: ACCELERATE DIGITAL TRADE

ACCELERATING TRADE DIGITALIZATION TO SUPPORT MSME FINANCING

DEEPESH PATEL (TFG) EMMANUELLE GANNE (WTO)

World Trade Organization





ASME-Microsoft SME Digital Transformation Study

Accelerating digital transformation among Singapore SMEs

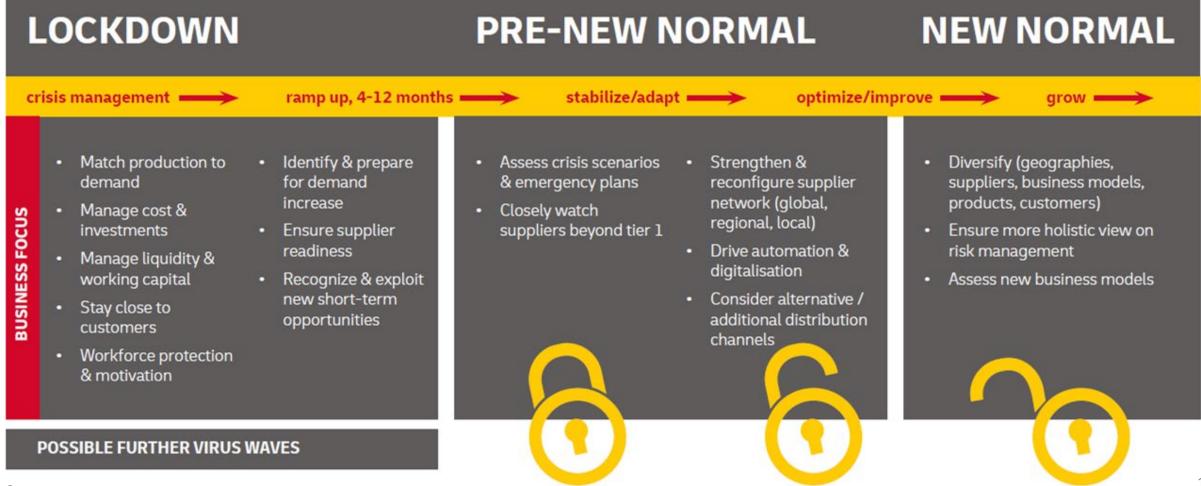
Amid COVID-19 and beyond



ENTERPRISE DIGITALISATION

Supply Chain Digitalisation, E2E Tracking & Visibility

THE JOURNEY TO THE NEW NORMAL



Source: DHL



PARIS AGREEMENT



Climate Change Sustainability/Green Planet Commitments



RUSSIAN INVASION OF UKRAINE

RUSSIAN INVASION OF UKRAINE

FOOD SECURITY & FOOD SUPPLY VULNERABILITIE S

Wheat, fertiliser, sugar shortage





RUSSIAN INVASION OF UKRAINE



OIL/ENERGY MARKET VOLATILITY

High oil, gas, electricity prices

RUSSIAN INVASION OF UKRAINE

GLOBAL INFLATION

Supply shocks, High freight costs







CHINA 2ND WAVE LOCKDOWNS

CHINA 2nd WAVE LOCKDOWNS: SHANGHAI, BEIJING, HONGKONG

TRAVEL RESTRICTIONS - DOMESTIC & INTERNATIONAL





Production & Distribution Bottlenecks

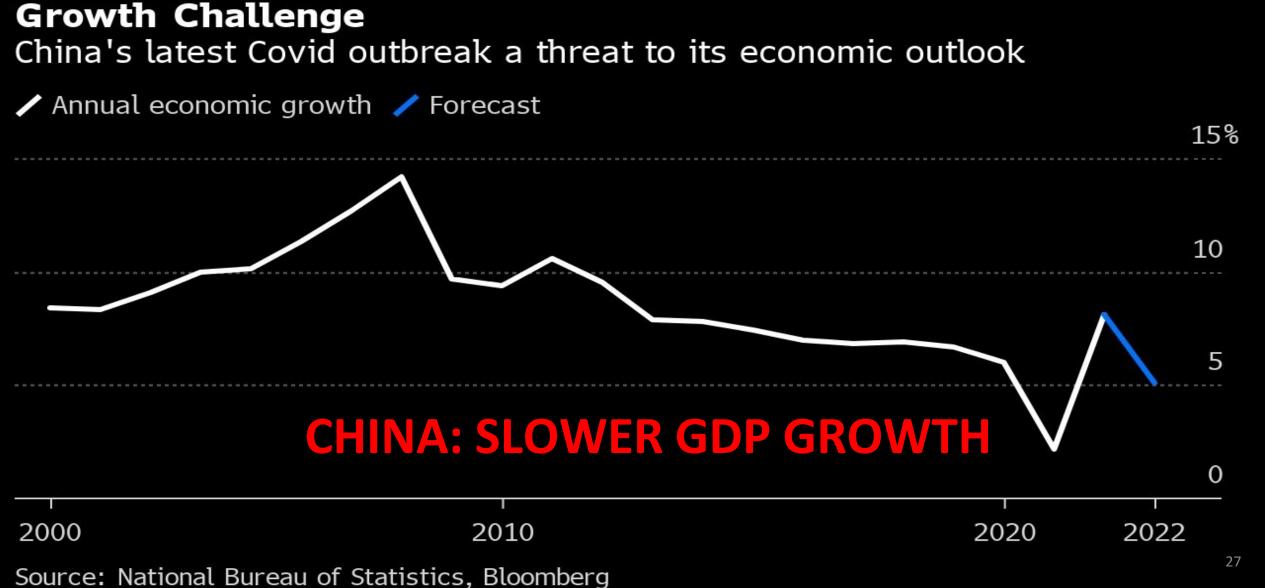
CHINA 2nd WAVE LOCKDOWNS: SHANGHAI, BEIJING, HONGKONG

PORT, FREIGHT & SHIPPING BOTTLENECKS





Trade Constraints



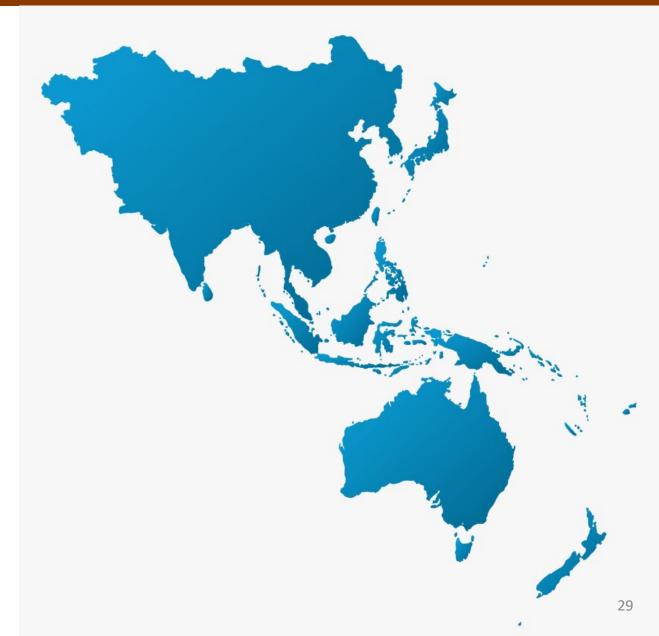
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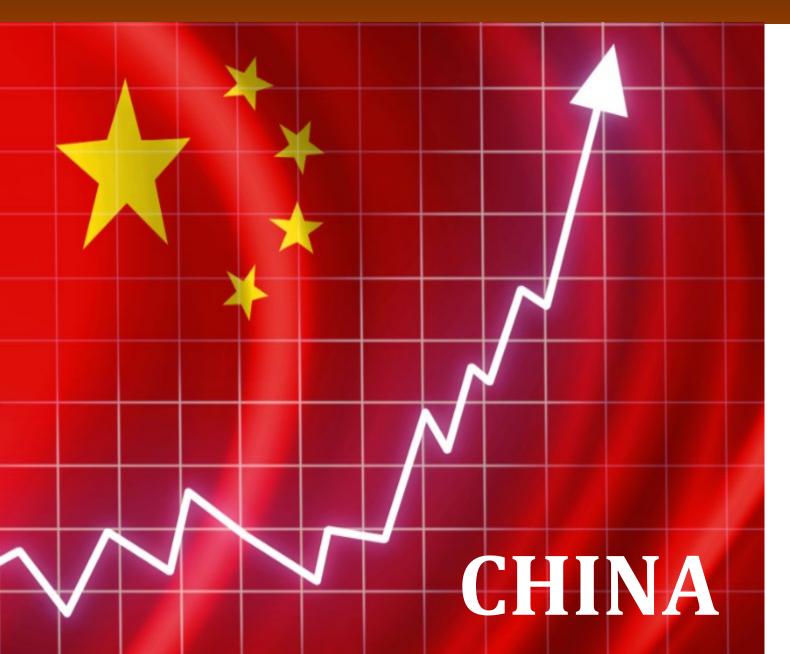


3 BILLION PEOPLE: 50% OF WORLD POPULATION, YOUNG & DYNAMIC

Rapid economic growth







WORLD'S 2nd LARGEST ECONOMY LARGEST MANUFACTURING **ECONOMY** LARGEST EXPORTER OF GOODS **Fastest growing** consumer market **Dual circulation** economy

ONE OF THE FASTEST GROWING ECONOMY

1/5 of the world's young population to drive growth







MAJOR ADVANCED ECONOMY KEY CONTRUBUTOR TO ASIA'S GROWTH

Increasing foreign investments & technology transfers

Imports from Asian region

5TH LARGEST ECONOMY 650 MILLION POPULATION 60% BELOW 35 YEARS OLD **COMBINED GDP US\$3 TRILLION** By 2040, Asia is on track to exceed 50% of global GDP & 40% of world consumption







GEOPOLITICAL LANDSCAPE & ECONOMIC REALITY

GEOPOLITICAL LANDSCAPE & ECONOMIC REALITY



RUSSIAN INVASION OF UKRAINE

Violation of UN Charter, international law, sovereignty principles

GEOPOLITICAL LANDSCAPE & ECONOMIC REALITY

THREAT TO INTERNATIONAL ORDER, PEACE & STABILITY

Dangerous precedence: security & existence of many countries





GEOPOLITICAL LANDSCAPE & ECONOMIC REALITY



US/EURO-RUSSIA TENSIONS US-CHINA TENSIONS TAIWAN, EAST ASIA, SOUTH CHINA SEA "HOTSPOTS"



GEOPOLITICAL LANDSCAPE & ECONOMIC REALITY

RISK OF BIFURCATION OF TECHNOLOGY & SPLITTING SUPPLY CHAINS

e Chartered stitute of Logistics d Transport





TRADE, ECONOMIC REALITY & COLLABORATION OPPORTUNITIES

CHINA IS LARGEST TRADING PARTNER – VITAL FOR SOUTHEAST ASIA & EAST ASIA, CPTPP

CHINA'S ECONOMY INTEGRATED INTO ASIAN REGION via BRI & GDI (GLOBAL DEVELOPMENT INITIATIVE)





US HAS MAJOR TRADE, ECONOMIC & INVESTMENTS IN ASIA INDO-PACIFIC ECONOMIC FRAMEWORK

- Trade
- Supply chains
- Clean energy
- Decarbonisation & Infrastructure development
- Tax & anti-corruption
 reforms





SINGAPORE

Major aviation, transhipment container shipping mega port, regional logistics & distribution hub, financial hub, international arbitration centre, Free Trade Agreements & Digital Economy Agreements, trade facilitation &

SGTraDex

DIGITAL ECONOMY AGREEMENTS

A Digital Economy Agreement (DEA) is a treaty that establishes digital trade rules and digital economy collaborations between two or more economies.

Through DEAs with key partners, Singapore aims to develop international frameworks to foster interoperability of standards and systems, to support businesses engaging in digital trade and electronic commerce.

Agreements/Negotiations with Australia, Chile, New Zealand, United Kingdom and South Korea

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DIGITALISATION INTERNATIONAL TRADE DATA PLATFORM

SGTraDex represents a revolutionary, new type of public digital infrastructure in the digital era.

Launched in 2022, SGTraDex allows data connections to be made to a wide range of data contributors and data users in Singapore and across the world.

SGTraDex allows stakeholders to "plug and play" and exchange information with other firms in a secure manner.

Data that would have been previously unavailable or difficult to obtain, such as real-time cargo location, becomes easier to









70% COCOA SOURCES & PRODUCTION IN GHANA & COTE D'IVORE, AFRICA

Small holdings, child/female labour, labour intensive, low productivity Processing & grinding factories, warehouse by traders & agents before export

MAJOR CONSUMPTION IN COCOA & CHOCOLATE MARKETS: EUROPE, USA & JAPAN

CHOCOLATE MANUFACTURING PLANTS IN CITIES

MEGA BRANDS







SOUTHEAST ASIA: INDONESIA, PHILIPPINES, MALAYSIA, VIETNAM & THAILAND

LIMITED & FRAGMENTED MARKET, LOW PRODUCTIVITY, VOLATILE PRICING



SOUTHEAST ASIA: BIG POTENTIAL FOR COCOA & CHOCOLATE WITH STRONG ASIA-PACIFIC GDP GROWTH

Dynamic & youthful population, increasing urbanisation, mega cities, growing middle class & wealth accumulation

Shorter supply chain & lower logistics costs intra-Asia



REBALANCING VALUE CHAIN TO ENCOURAGE NEW GEN COCOA FARMERS & PRODUCERS VIA PPP

GOVERNMENT & PRIVATE SECTOR INVESTMENTS IN PROCESSING/GRINDING FACTORIES & CHOCOLATE MANUFACTURING

Integrated supply chain network orchestration

HEALTHY COCOA / CHOCOLATE

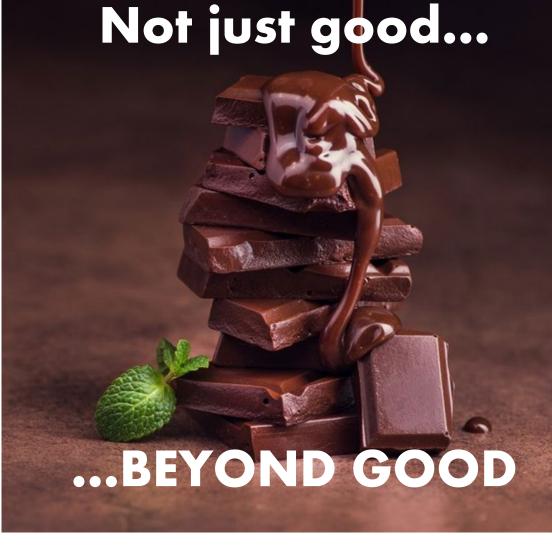
Leveraging the healthier elements of cocoa: fibres, polyphenols

Dark chocolate health benefits





SUSTAINABLE, ETHICAL **COCOA / CHOCOLATE Deforestation**, environmental degradation, child labour, farmer income, sustainable **packaging** By creating and marketing products with unimpeachable sustainability credentials, cocoa/chocolate brands can access a large, growing consumer group that is willing to pay a premium for confectionery that aligns with their values





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Thank